



Manitoba Telecom Services Inc.

First Quarter 2010 Results - Supplementary Information

Note: This supplementary document should be read in conjunction with MTS's First Quarter 2010 Management's Discussion and Analysis

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Segmented Results from Continuing Operations					
(in \$ millions)	Q1	Q1	Q2	Q3	Q4
	2010	2009	2009	2009	2009
MTS *					
Revenues					
Wireless	76.6	77.2	75.5	80.2	78.2
Broadband & converged IP	44.5	43.6	44.2	44.3	44.0
Unified communications, security & monitoring	8.5	8.1	8.5	7.9	8.7
Local access services	72.6	76.7	77.3	76.4	75.2
Long distance & legacy data	25.5	27.6	29.6	26.6	27.4
Total	227.7	233.2	235.1	235.4	233.5
EBITDA - MTS ⁽¹⁾	119.8	128.2	129.5	130.0	123.8
EBITDA margin	52.6%	55.0%	55.1%	55.2%	53.0%
Allstream *					
Revenues					
Converged IP	53.6	50.5	53.2	53.3	51.3
Unified communications & security	23.3	33.9	23.8	21.8	24.7
Local access services	50.7	52.6	52.2	51.6	51.6
Long distance & legacy data	86.7	99.6	88.5	90.2	92.7
Total	214.3	236.6	217.7	216.9	220.3
EBITDA - Allstream ⁽¹⁾	26.0	34.9	29.8	27.7	23.9
EBITDA margin	12.1%	14.8%	13.7%	12.8%	10.8%
Other					
EBITDA - Other ⁽¹⁾	(0.5)	0.2	0.2	-	(0.9)
Total from continuing operations					
Revenues	442.0	469.8	452.8	452.3	453.8
EBITDA	145.3	163.3	159.5	157.7	146.8
EBITDA margin	32.9%	34.8%	35.2%	34.9%	32.3%
Impact of one-time items					
Revenues	-	-	-	(13.5)	-
EBITDA	(12.6)	(13.5)	(19.0)	(23.2)	(9.5)
Reported					
Revenues	442.0	469.8	452.8	438.8	453.8
EBITDA	132.7	149.8	140.5	134.5	137.3

⁽¹⁾ EBITDA includes intersegment revenues and expenses.

* Restated segmented revenues and EBITDA have also been adjusted to reflect the move of late payment charges from other income (\$2.2m) and operating expenses (\$3.1m) to revenues.

Capital Expenditures		
(in \$ millions)	Three months ended March 31	
	2010	2009
Capital expenditures		
Continuing operations	56.4	56.0
Restructuring	2.3	0.6
Wireless transition	18.3	-
Total	77.0	56.6
Capital intensity - continuing operations	12.8%	11.9%

Operating Statistics		
MTS	March 31	
	2010	2009
Customer connections		
High-speed Internet	184,559	177,997
Dial-up Internet	20,786	26,240
Digital television	89,459	84,502
Wireless	459,554	438,300
Residential network access services	343,638	363,843
Business network access services	229,219	235,646
IP-VPN customers	34	30
Total MTS customer connections	1,327,249	1,326,558
Wireless *		
Average monthly revenue per customer (\$)	54.78	55.41
Churn rate (pre & post-paid)	1.34%	1.40%
Churn rate (post-paid)	0.86%	1.01%
Penetration rate	65.3%	61.5%
Digital television		
Revenues (\$ millions)	13.9	13.0
Average monthly revenue per customer (\$)	51.12	49.69
Market share	34%	34%
Long distance		
Minutes of use (000s)	240,736	250,937
	March 31	
Allstream	2010	2009
Customer connections		
Business network access services	613,387	618,621
IP-VPN customers	344	294
Total Allstream customer connections	613,731	618,915
Long distance		
Minutes of use (000s)	1,874,089	2,079,419

For further details see MTS's First Quarter 2010 Management's Discussion and Analysis.

* Comparative figures have been restated to conform to the current period's presentation.

